

Start your business in Kaluga Region



ΜΑΗΥΦΑΚΤΥΡЫΒΟSCO®



























Ontinental





























Nestle Nutrition























































































































































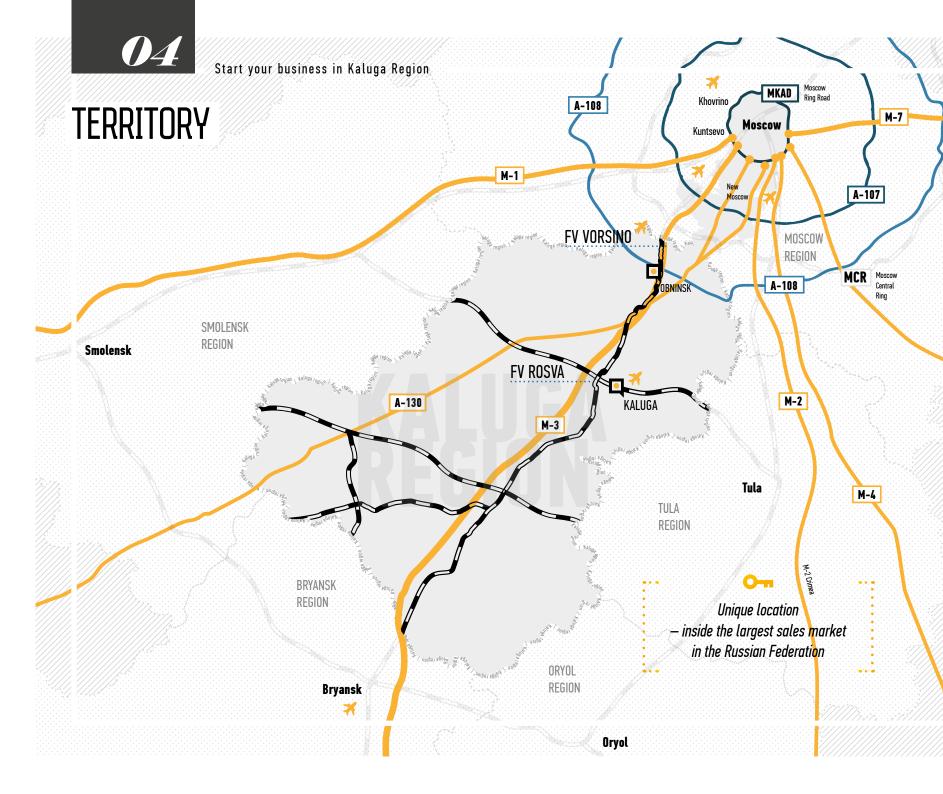








KALUGA REGION is a comfortable place for living and doing business. It occupies a leading position in the National rating of the investment climate state and demonstrates high performance in the implementation of industrial policy among the subjects of the Russian Federation. More than 250 projects from different countries and regions are being implemented in the region. Highly beneficial geographical position, well-developed transport and logistics complex, wide choice of of sites for production facilities and tax incentives make the region attractive for the development of any business.



20,000,000

consumers within 180-km radius

165 KM

distance from Kaluga to Moscow

68 KM

Main cities

Kaluga Region — Moscow Region

Airports

Main roads

Federal highways

------ Railroads

KALUGA REGION

Status:

Constituent entity of the Russian Federation, part of the Central Federal District

| Area | Population |
|------------------------|------------|
| 29,800 km ² | 1,070,264 |

Major cities:

| Kaluga | Obninsk | Municipal |
|---------|---------|---|
| 335,599 | 121,508 | structure: 304 municipalities, 24 districts |

Environmental index:

Place amon 85 regions Natural resources: 584 — solid mineral deposits

424 – construction materials

 $76-a gro\ technical\ materials$

45.1% of the territory — woods

M-5





>250

investment projects implemented

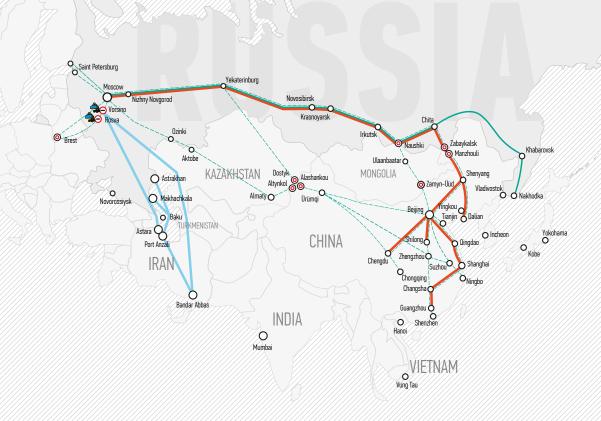
>120

major industrial production facilities commissioned since 2006

>200

contracts in investment portfolio

INTERNATIONAL TRANSPORT CORRIDORS



NEW SILK ROAD

- · · · · 14 days cargo delivery from Vorsino to China ports
- · · · · 20 largest ports of China regular cargo transportation

NORTH-SOUTH ITC

- · · · 2 times faster than by sea through Suez Canal
- · · · ~ 30% annual cargo turnover growth (forecast)

2 ITLCs

Freight Village Vorsino

largest distribution hub in the center of the European part of Russia

20 km — New Moscow 570 HA area

350,000

TEUs/year capacity of the container terminal

- General scheme of Moscow railway junction development
- Integrated information systems

Freight Village Rosva

major transport and logistics center of interregional format

190 KM — — MKAD 20 km — center of Kaluga 62.8 HA --- area

150,000

TEUs/year capacity of the container terminal

- Modern digital services
- Optimization of logistics processes

Kaluga International Airport named after K. E. Tsiolkovsky

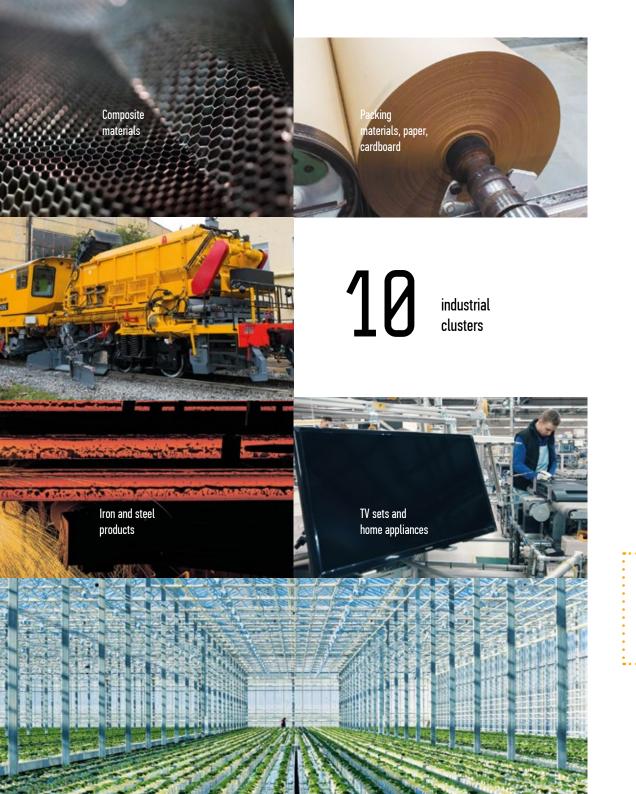


from the center of Kaluna

200 ha — area 250 pass/hour — capacity Infrastructure for business aviation

Best airport in the category of up to 0.5 million passengers (Air Gates of Russia National Award)





STATE SUPPORT FOR INDUSTRY:

Financial
— subsidies, loans, grants

Administrative
— system of development institutions



TOP-5 among 60 Russian regional funds



Economic diversification and cluster policy allow for the development of any business Start your business in Kaluga Region

CLUSTERS



Region's industrial policy is based on the cluster approach to development. More than 10 clusters are being actively developed.



AUTOMOTIVE AND AUTO COMPONENTS COMPONENTS CLUSTER

- ->30 companies manufacturing auto components
- wide opportunities for cooperation



PHARMACEUTICS, BIOTECHNOLOGIES AND BIOMEDICINE CLUSTER

- 70 participants
- ->250 types of medicines



TRANSPORT AND LOGISTICS CLUSTER

- 2 MTLCs of federal and regional format
- 2.5 times growth of foreign trade turnover



AGRO-INDUSTRIAL CLUSTER

- 45 enterprises of the food and processing industry
- 750 peasant farms



COMPOSITE AND CERAMIC TECHNOLOGIES CLUSTER

- 22 participants
- -~3,000 innovative developments



NUCLEAR TECHNOLOGIES CLUSTER

- 3 state scientific centers
- perspective projects for industry



INFORMATION AND COMMUNICATION TECHNOLOGIES CLUSTER

- 140 participants
- training of IT specialists



METALWORKING CLUSTER

- ->10 enterprises-participants
- high environmental standards



EDUCATION CLUSTER

- 80 areas of training
- first technopark of vocational education in the Russian Federation



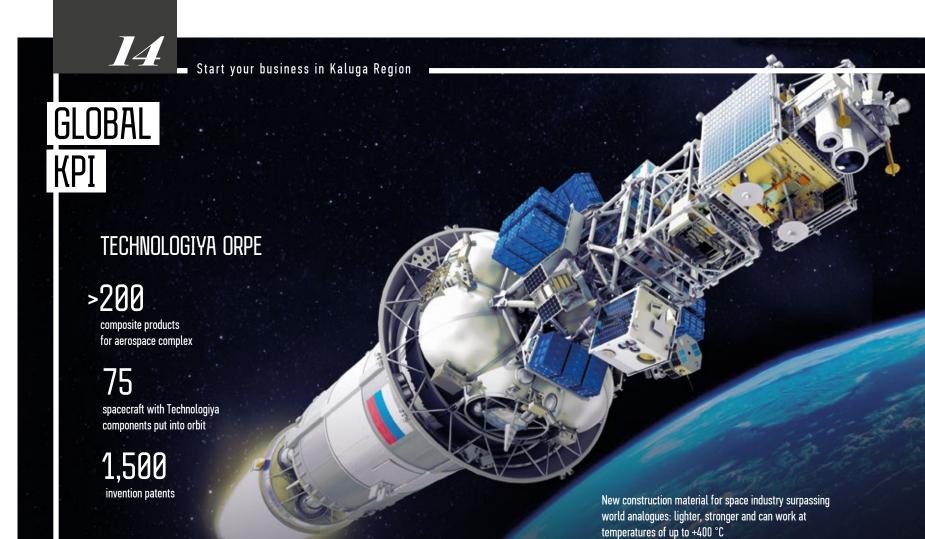
TOURISM
AND RECREATION CLUSTER

- 4000 historical and cultural monuments
- 130 unique tour routes



BUILDING MATERIALS PRODUCTION CLUSTER

— leader of the Russian Federation in terms of residential construction volume per 1,000 people





KALUGA TURBINE PLANT

0.5 - 6 MW turbo generators

KTP steam turbines operate in 42 countries around the world



>250

types of FPP manufactured by pharmaceutical cluster companies

>20

titles of FPP at registration stage

>30

FPP in perspective development

14 times

— production volume growth at pharmaceutical cluster enterprises in 10 years

MERKATOR

— Development and production of modern types of roadutility equipment



- one in four vehicles in the industry manufactured by Merkator
- most progressive IT-projects: City Monitor, Digital Plant, Al Cloud Service, Digital Avatar
- workwear for industry employees



MCR Moscow Central Ring

12

Industrial parks

M-5

7,500 HA

total area

>100

investment projects

COMPREHENSIVE OFFER FOR INVESTORS:

land plots with prepared engineering infrastructure

access to customs and logistics terminals

package of tax benefits and preferences

administrative support at all stages of project implementation **1** • · · · Grabtsevo

№ Rosv

03 • · · · Kaluga South

Vorsing

05 •··· Obninsk

06 • Detchino

07 • · · Vorotynsk

08 • · · Maklaki

8 Sosensky

10 ··· Kondrovo

11 •··· Meshchovsky Centrolit

17 • · · K-Agro

Start your business in Kaluga Region

PRIORITY DEVELOPMENT AREAS (PDA)

*economic zone with preferential tax <mark>conditions</mark> simplified administration and other pr<mark>ivileges</mark>

SOSENSKY SINGLE-INDUSTRY TOWN

Status assigned on November 13, 2017

22 HA

- area

11,413

- population

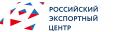
240 KM

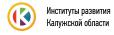
90 KM

- population











федеральная корпорация по развитию малого и среднего предпринимательства





ADVANTAGES

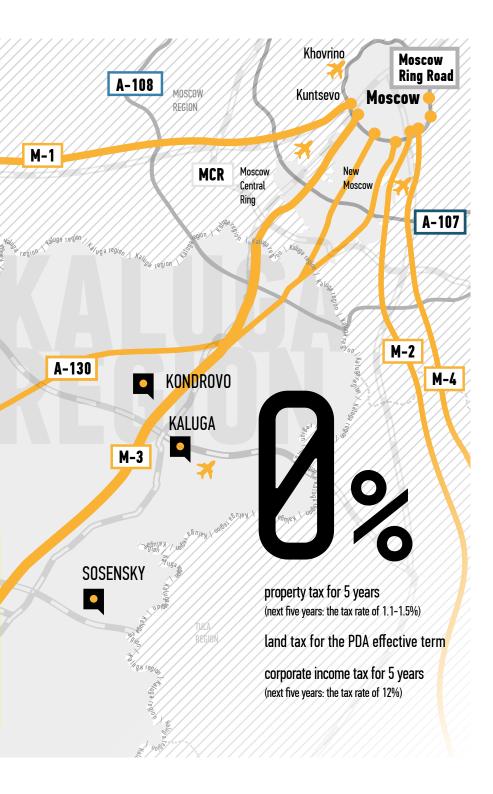
- Highly qualified personnel in radio electronics
- Presence of industrial park
- Eco-friendliness
- Possibility of placement on ready production areas



property tax for 5 years (next five years: the tax rate of 1.1-1.5%)

land tax for the PDA life span

corporate income tax for 5 years (next five years: the tax rate of 12%)



KONDROVO SINGLE-INDUSTRY TOWN

Status assigned on November 21, 2020

31.4 HA

area

15,734

- population

160 KM

47 KP



ADVANTAGES

- Diversified industry
- "Convenient logistics
- Land plots in the industrial park with prepared infrastructure
- Possibility of placement on ready production areas
- Wide talent pool

7.6%

INSURANCE PAYMENTS

Pension Fund -6%Social Security Fund -1.5%Compulsory Medical Insurance Fund -0.1% Start your business in Kaluga Region

SPECIAL ECONOMIC ZONE KALUGA of Industrial

and Production Type



0-13.5%

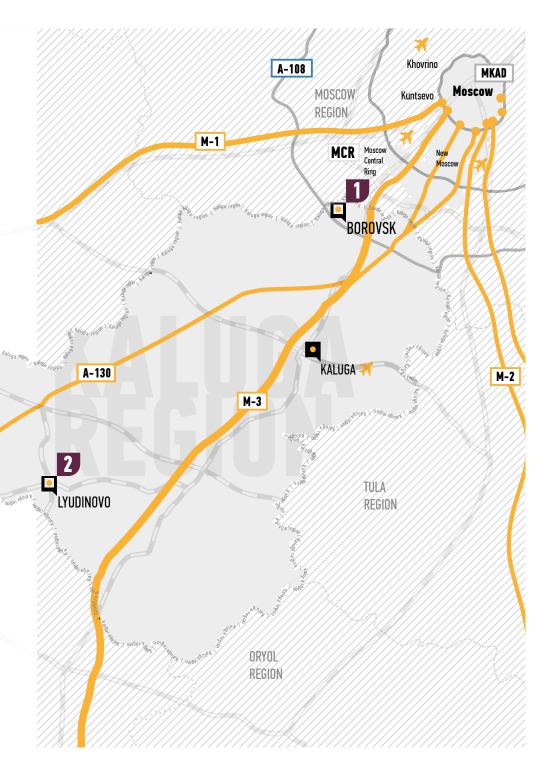
- regional share of corporate income tax (depending on business area)

Total area of SEZ

9942 HASIDLENSK

Cost reduction up to

3 PANSE CRANSE



BOROVSK SITE

■S. 369.2 HA

Unique logistics location at the border with New Moscow

Access to highly qualified staff

95 KM to Kaluga

60 KM Borovsk – MKAD

LYUDINOVO SITE

² S . 625 HA

Ready engineering infrastructure

Provision of land plots adjacent to railway

80 KM 160 KM to Kaluga

MAIN TAX BENEFITS FOR INVESTORS IN KALUGA REGION

INCOME TAX

| BENEFIT RECIPIENT CATEGORY | MINIMUM VOLUME OF INVESTMENTS | TAX RATE | BENEFITS DURATION |
|--|--|--|--|
| Registry of Investment Projects | RUB 100 mln within 3 years | 2% (3% till 2030*) — Federal budget 13.5% — Regional budget (up to 2023*) Further, individual tax deduction can be applied | Up to 4 years |
| Regional Investment Project | RUB 50 mln within 3 years, or RUB 500 mln within 5 years | 0% — Federal budget 13.5% — Regional budget | No more than 100% of total amount of capital investments, till 2028 |
| Special Economic Zone (SEZ) | RUB 120 mln (including RUB 40 mln within 3 years) | 2% (3% till 2030*) — Federal budget 0 — 13.5% — Regional budget | Till 2062 |
| Priority Development Areas (PDA) | RUB 2.5 mln within the first year | 0% — Federal budget 0% — Regional budget 2% (3% till 2030*) — Federal budget 10% — Regional budget | 5 years after receipt of the first income Subsequent 5 years |
| Special Investment Contract (SPIC 1.0) | ≥ RUB 750 mln Creation or modernization and (or) development of industrial production | 0% — Federal budget 13.5% — Regional budget | Up to 10 years |
| Special Investment Contract (SPIC 2.0) | No specific required amount, Precondition: development and/or introduction of an advanced technology | 0% — Federal budget 13.5% — Regional budget | Less than RUB 50 bln — no more than 15 years, More than RUB 50 bln — no more than 20 years, And no more than 50% of total amount of capital investments |

^{*} Inclusive

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|----|------------|----|----|----|------|---|---|
| ΓR | וטו | 'L | RΙ | T | - 17 | Π | Λ |

| BENEFIT RECIPIENT CATEGORY | MINIMUM VOLUME OF INVESTMENTS | TAX RATE | BENEFITS DURATION |
|---|--|----------|-------------------|
| Registry of Investment Projects, Regional Investment Project, Special Investment Contract (SPIC 1.0, 2.0) | From RUB 100 mln within 3 years | 0% | Up to 3 years |
| Special Economic Zone (SEZ) | RUB 120 mln (including RUB 40 mln within 3 years) | 0% | 10 years |
| Priority Development Areas (PDA) | RUB 2.5 mln within the first year | 0% | 5 years |

LAND TAX

| Special Economic Zone (SEZ) | RUB 120 mln (including RUB 40 mln within 3 years) | 0% | 5 years |
|----------------------------------|--|----|----------------------|
| Priority Development Areas (PDA) | RUB 2.5 mln within the first year | 0% | During PDA life span |

TRANSPORT TAX

| | 10 years |
|---|--------------|
| _ | |

SOCIAL FUNDS

| Priority Development Areas (PDA) | RUB 2.5 mln within the first year | 7.6% | 10 years |
|----------------------------------|-----------------------------------|------|----------|
|----------------------------------|-----------------------------------|------|----------|



FIRST IN RUSSIA **EDUCATION**

TECHNOPARK OF VOCATIONAL 8,000 m²

– area size

30

laboratories

training programs

100%

employment



SPECIALIZED TRAINING CENTERS FOR THE NEEDS OF ECONOMY

01 --- 02 --- 03 --- 04 --- 05

Innovation Center of Light Industry

Personnel training for pharmaceutical industry, automobile producers, agroindustrial and construction complex companies

Technical and educational base of international level Practice-oriented

training

Theory + practice = mastery



MAJOR HIGHER EDUCATION INSTITUTIONS



Obninsk Institute for Nuclear Power Engineering - branch of the National Research Nuclear University MEPhI

- chair of pharmaceutics and radiopharmaceutical chemistry
- chair of radionuclide medicine
- unique training programs for specialists in pharmaceutical industry



Kaluga Branch of Bauman Moscow State Technical University

- training of engineering staff (10 areas and 16 professions)
- 200 modern training and scientific laboratories
- practical training in machine-building, instrument-building and electronics enterprises
- university educational campus



Tsiolkovsky Kaluga State University

- 8 institutes and 2 faculties
- new training profiles: analytical chemistry, pharmaceutical chemistry
- practical training at Russian and foreign plants

Start your business in Kaluga Region

ONE-STOP-SHOP CONCEPT

AGENCY FOR REGIONAL DEVELOPMENT OF KALUGA REGION



Searching for and attracting investors and providing support for investment projects (at all stages of their implementation)

AGENCY FOR BUSINESS DEVELOPMENT



AGENCY FOR INNOVATIVE DEVELOPMENT



Development of innovative clusters

AGENCY FOR TOURISM DEVELOPMENT



Development of hospitality industry

MINISTRY OF ECONOMIC DEVELOPMENT AND INDUSTRY OF KALUGA REGION



www.admoblkaluga.ru/sub/econom/

CENTER OF PUBLIC PRIVATE PARTNERSHIP



Implementation of projects in socially significant areas

KALUGA REGION DEVELOPMENT CORPORATION



KALUGA SEZ



REPRESENTATIVE OFFICE OF THE KALUGA REGION GOVERNMENT UNDER THE GOVERNMENT OF THE RUSSIAN FEDERATION



 $\underline{admobl.kaluga.ru/sub/pravit/}$

Interaction at federal and international level

INVESTMENT PORTAL

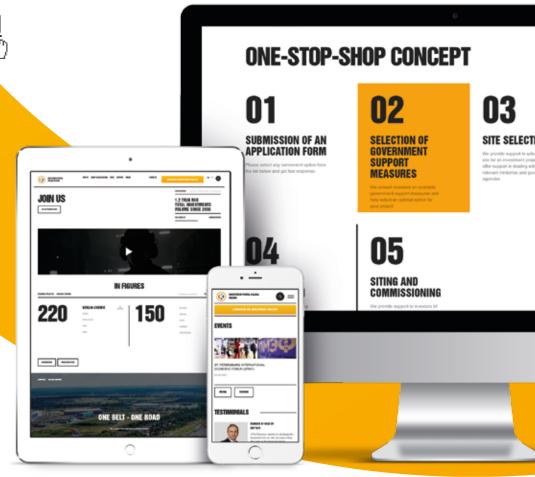
KALUGA REGION | INVESTKALUGA.COM

- Accompanying investment projects
- Online production placement application
- Government support measures
- Industrial sites
- 8 languages





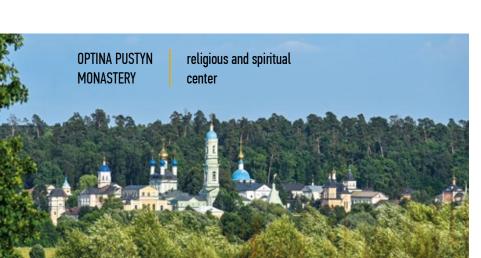
HORIZON INTERACTIVE AWARDS winner in the nomination Government Agency





>4,000 historical and cultural monuments 130 unique routes

50 museums



>20

popular festivals





VOROBYI BIRD PARK

>200 bird species

First bird park in Russia

Ornithology science and research center

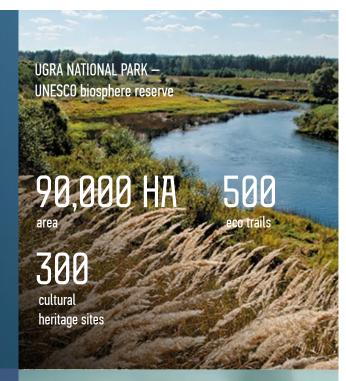


Russia's largest collection of space exhibits

MU-MU, GARBAGE ART MUSEUM

>200

unique artwork







~200

accommodations: from 5 star hotels to cozy hostels













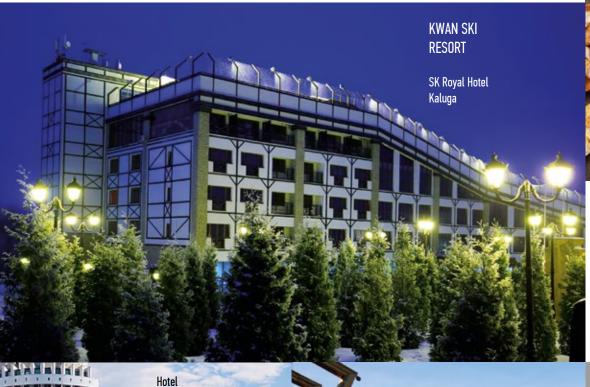


FITNESS CENTERS



Wake Park VOclub SKI-RIXEN winch

All equipment necessary for wakeboarding





AMBASSADOR KALUGA

«Cuisines of the World» regular gastronomic evenings



Welna Eco Spa Resort Tourist Complex Eco-complex Yukhnovgrad

> First National Award 'Russian Hospitality Awards' 100 best hotels in Russia



of the Year

Award

 $4,000 M^2$

of creative space





Kaluga Region Investment Portal

investkaluga.com





Agency for Regional Development of Kaluga Region

41 Dzerzhinskogo St., bld 2, Kaluga, 248001

arrko.ru

Director General Nikolai ANDREEV +7 (910) 860-32-79

Head of Investor Relations Ekaterina GAPONOVA +7 (915) 892-22-02