

Kaluga region

Kaluga region



**KALUGA
REGION**

Start your business
in Kaluga Region



МАНУФАКТУРЫ BOSCO®

PalladioZannini
Industrie Grafiche Cartotecniche S.p.A.

БИОТЕХПРОСВА



GREIF



АГРОИНВЕСТ

container.ru



TH*



KARELIA UPOFLOOR

L'ORÉAL



AstraZeneca

MAGNA
EXTERIORS & INTERIORS

CORAD

FlintGroup
Flexographic Products

kraftway



STADA



СИБУР

GRIMME
HARVESTING SUCCESS

ABInBev/EFES

Hemofarm

РЕФКУЛ

ECONIVA
ЭКОНИВА

SAMSUNG

Severstal

LEMKEN



LAMINAM

BENTELER
Automotive

Pandora

the better way of life
LOTTEHyperline
CABLING SYSTEMS

SMRC

Linde

Big Dutchman



LISTON

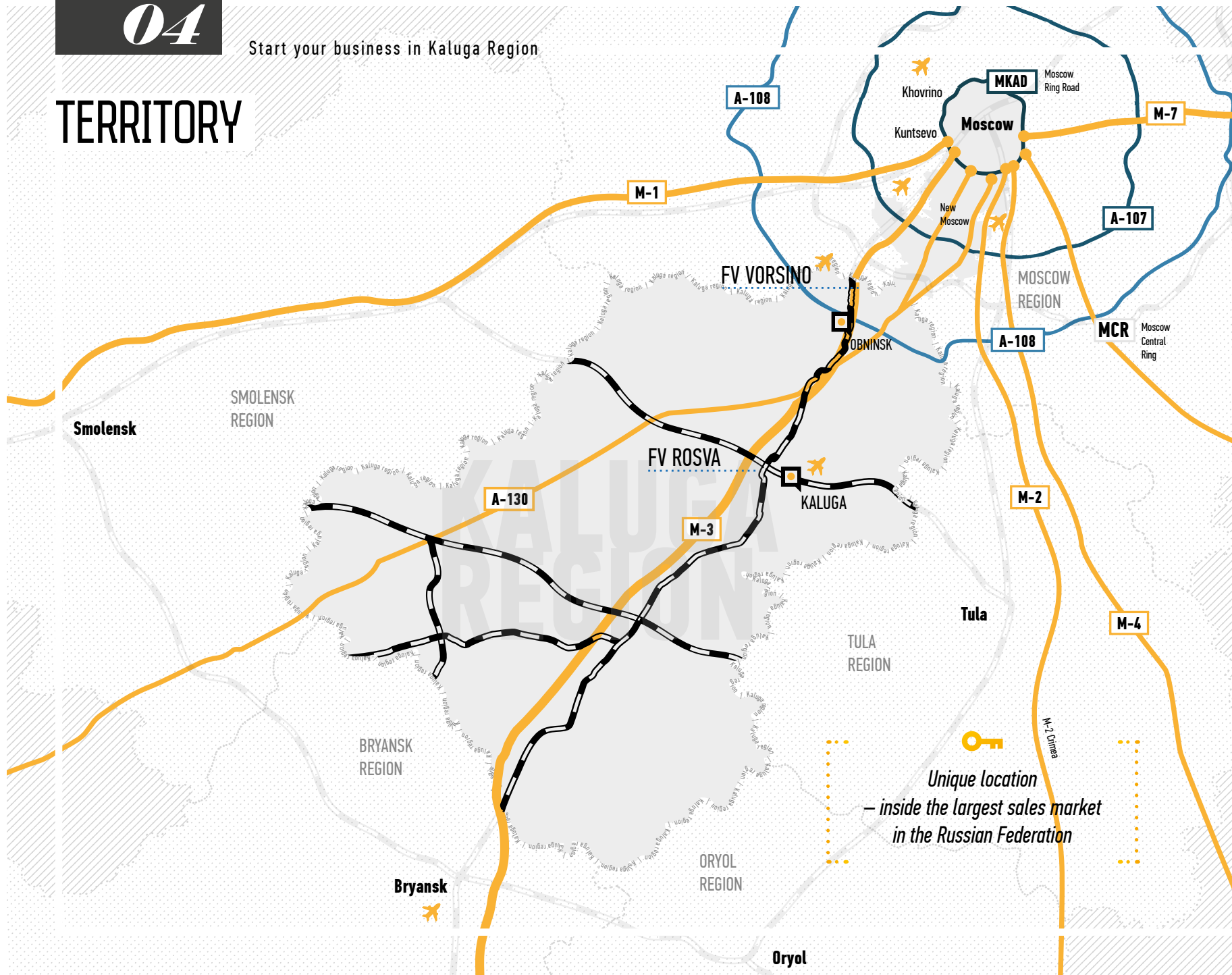
Sanatmetal®
Manufacturer of Orthopaedic and Traumatologic ProductsBUCHER
municipal

 Icronos Group ИММИД TERIKA HAYAT МРНЦ РАМН
Медицинский
рациональный
исследовательский
центр LABORATOIRE
NATUREL DECOGROUP berkeplastik НИИ ДХИ ARISTO РСТ
РУССКИЕ
ГАЗОВЫЕ
ТУРБИНЫ KT&G МИРАТОРГ ИНТЕР
ПАОБЭС euroclima®
We care for better air METRO Ашан SCHMIDT Freight Village CELLINO GROUP АМК СТРОЯ
группа TURKOV PHARM AID MAHLE
ORIGINAL VKUSNOTORIA X5 Group ЦЕМЕНТУМ BARAS La Lorraine
BAKERY GROUP

KALUGA REGION is a comfortable place for living and doing business. It occupies a leading position in the National rating of the investment climate state and demonstrates high performance in the implementation of industrial policy among the subjects of the Russian Federation. More than 260 projects from different countries and regions are being implemented in the region. Highly beneficial geographical position, well-developed transport and logistics complex, wide choice of sites for production facilities and tax incentives make the region attractive for the development of any business.

Start your business in Kaluga Region

TERRITORY



20,000,000

consumers within 180-km radius

165 KM

distance from
Kaluga to Moscow

68 KM

-  Main cities
-  Airports
-  Main roads
-  Federal highways
-  Railroads

Kaluga Region –
Moscow Region

KALUGA REGION

Status:

Constituent entity of the Russian Federation,
part of the Central Federal District

Area	Population
29,800 km ²	1,068,410

Major cities:

Kaluga	Obninsk	Municipal structure:
333,954	129,584	304 municipalities, 24 districts

Environmental index:

6th
place among
85 regions

Natural resources:
584 – solid mineral deposits
424 – construction materials
76 – argochemicals
45.1% of the territory – woods

06

Start your business in Kaluga Region

INVESTMENTS

~ RUB 1.6 TRLN

investments
attracted to the region
(since 2006)





>260

investment
projects
implemented

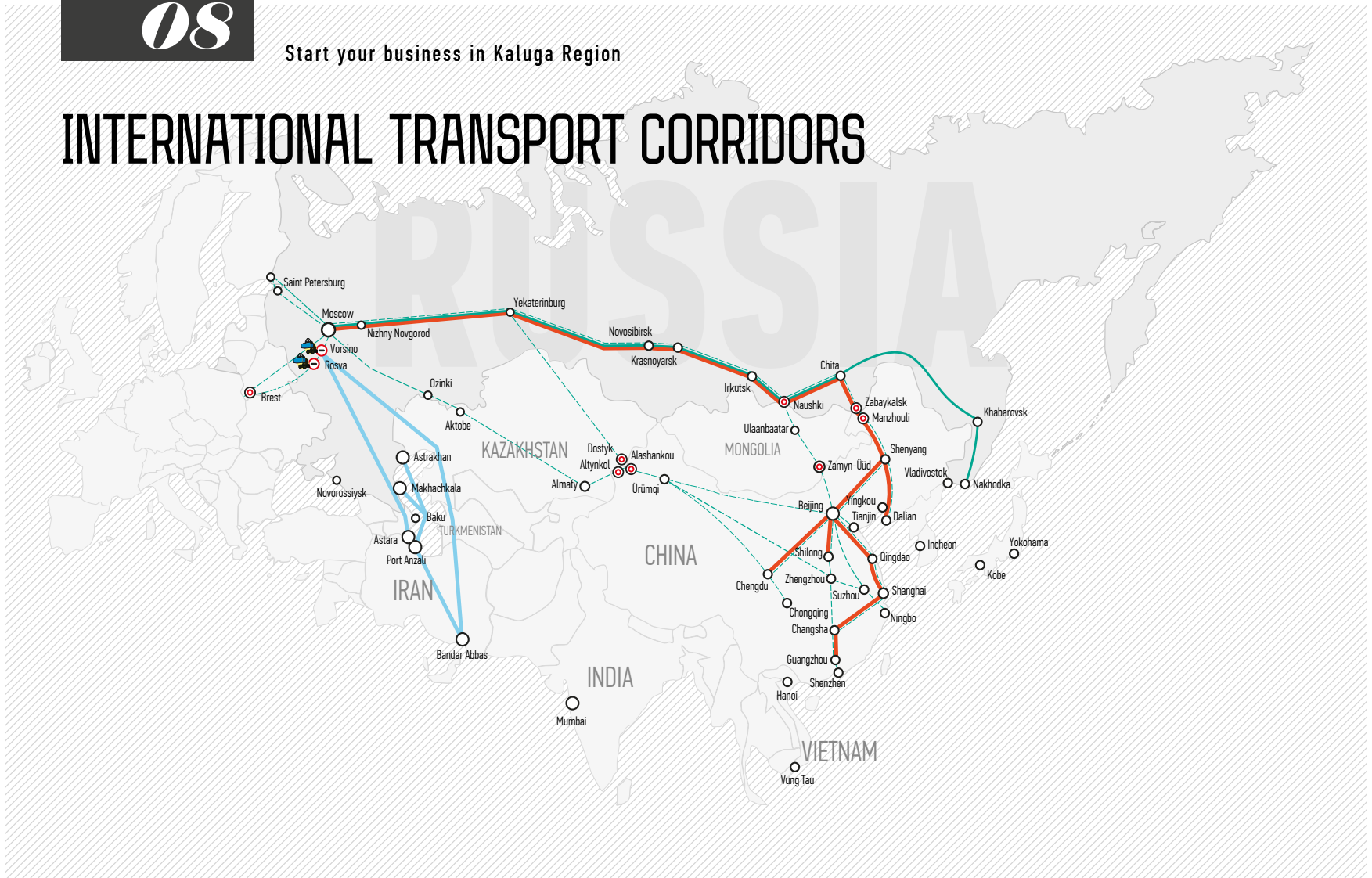
>120

major industrial production
facilities commissioned
since 2006

>200

contracts
in investment
portfolio

INTERNATIONAL TRANSPORT CORRIDORS



NEW SILK ROAD

- 14 days — cargo delivery from Vorsino to China ports
- 20 largest ports of China — regular cargo transportation

NORTH-SOUTH ITC

- 2 times faster than by sea through Suez Canal
- ~ 30% annual cargo turnover growth (forecast)

2 ITLCs

Freight Village Vorsino

largest distribution hub in the center of the European part of Russia

67 KM — MKAD
20 km — New Moscow

570 HA — area

350,000
TEUs/year —
capacity of the container
terminal

— General scheme of Moscow railway
junction development

— Integrated information systems

Freight Village Rosva

major transport and logistics center of interregional format

190 KM — MKAD
20 km — center of Kaluga

62.8 HA — area

150,000
TEUs/year —
capacity of the container
terminal

— Modern digital services

— Optimization of logistics
processes

Kaluga International Airport named after K. E. Tsiolkovsky

8 KM — from the center
of Kaluga

200 ha — area

250 passengers/hour — capacity

Infrastructure
for business aviation



10

Start your business in Kaluga Region

INDUSTRY



> 3,000
large industrial enterprises

MADE IN KALUGA REGION

Pharmaceutical
products

Steam and gas
turbines, engines

Cars
and trucks

Railway equipment
and locomotives

Satellite
equipment

Food
products

Diagnostic
equipment

Construction
materials

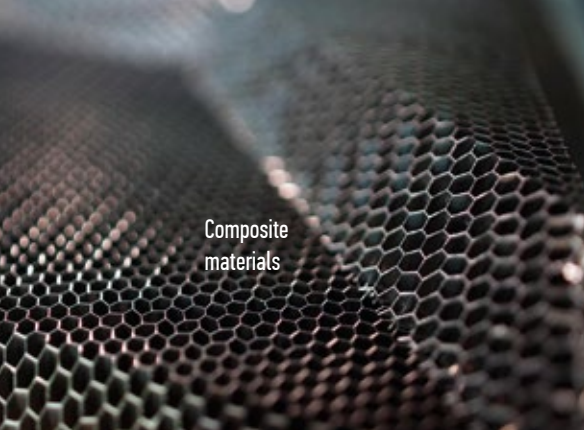
Woodwork
and furniture

Medical
goods

Computers
and optical
goods

TV sets and
home appliances

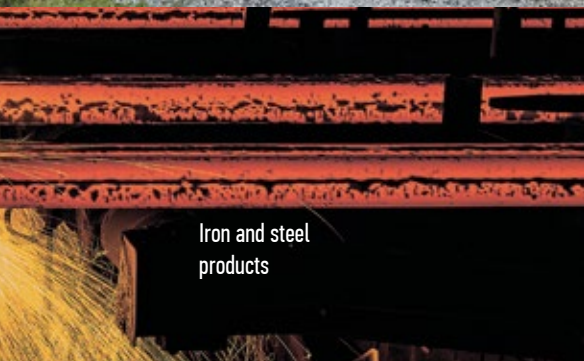
Radioelectronic
equipment



Composite materials



Packing materials, paper, cardboard



Iron and steel products



TV sets and home appliances



10 industrial clusters

STATE SUPPORT FOR INDUSTRY:

Financial
— subsidies, loans, grants

Administrative
— system of development institutions



TOP-5 among 60 Russian regional funds



Economic diversification and cluster policy allow for the development of any business

CLUSTERS



*Region's industrial policy
is based on the cluster
approach to development.
More than 10 clusters
are being actively developed*



TRANSPORT AND LOGISTICS CLUSTER

– 2 Freight Village MTLCS
of federal and regional
significance



AUTOMOTIVE AND AUTO COMPONENTS CLUSTER

– companies manufacturing auto
components
– wide opportunities for cooperation



AGRO-INDUSTRIAL CLUSTER

– 45 enterprises of the food and
processing industry
– 750 peasant farms



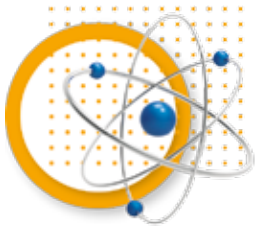
PHARMACEUTICS, BIOTECHNOLOGIES AND BIOMEDICINE CLUSTER

– >70 participants
– >250 types of medicines



COMPOSITE AND CERAMIC TECHNOLOGIES CLUSTER

– 22 participants
– ~3,000 innovative developments



**NUCLEAR TECHNOLOGIES
CLUSTER**

- first radiopharmaceutical plant in the Russian Federation
- international nuclear education cluster



**INFORMATION AND COMMUNICATION
TECHNOLOGIES CLUSTER**

- 140 participants
- training of IT specialists



**METALWORKING
CLUSTER**

- >10 enterprises-participants
- high environmental standards



**EDUCATION
CLUSTER**

- 80 areas of training
- first technopark of vocational education in the Russian Federation



**TOURISM
AND RECREATION CLUSTER**

- 4,000 historical and cultural monuments
- 130 unique tour routes



**BUILDING MATERIALS PRODUCTION
CLUSTER**

- leader in the Russian Federation in terms of residential construction volume per 1,000 people

GLOBAL KPI

TEKNOLOGIYA ORPE

>200

composite products
for aerospace complex

>75

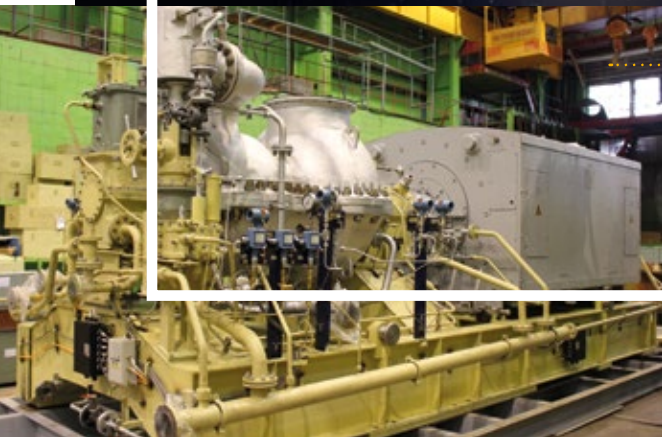
spacecraft with Teknologiya
components put into orbit

1,500

invention patents



New construction material for space industry surpassing world analogues: lighter, stronger and can work at temperatures of up to +400 °C



KALUGA TURBINE PLANT

0.5 – 6 MW turbo generators

KTP steam turbines operate in 42 countries
around the world



>250

types of FPP manufactured by pharmaceutical cluster companies

>20

titles of FPP at registration stage

>30

FPP in perspective development

15 times

— production volume growth at pharmaceutical cluster enterprises in 10 years

MERKATOR

— Development and production of modern types of road-utility equipment

— one in four vehicles in the industry manufactured by Merkator

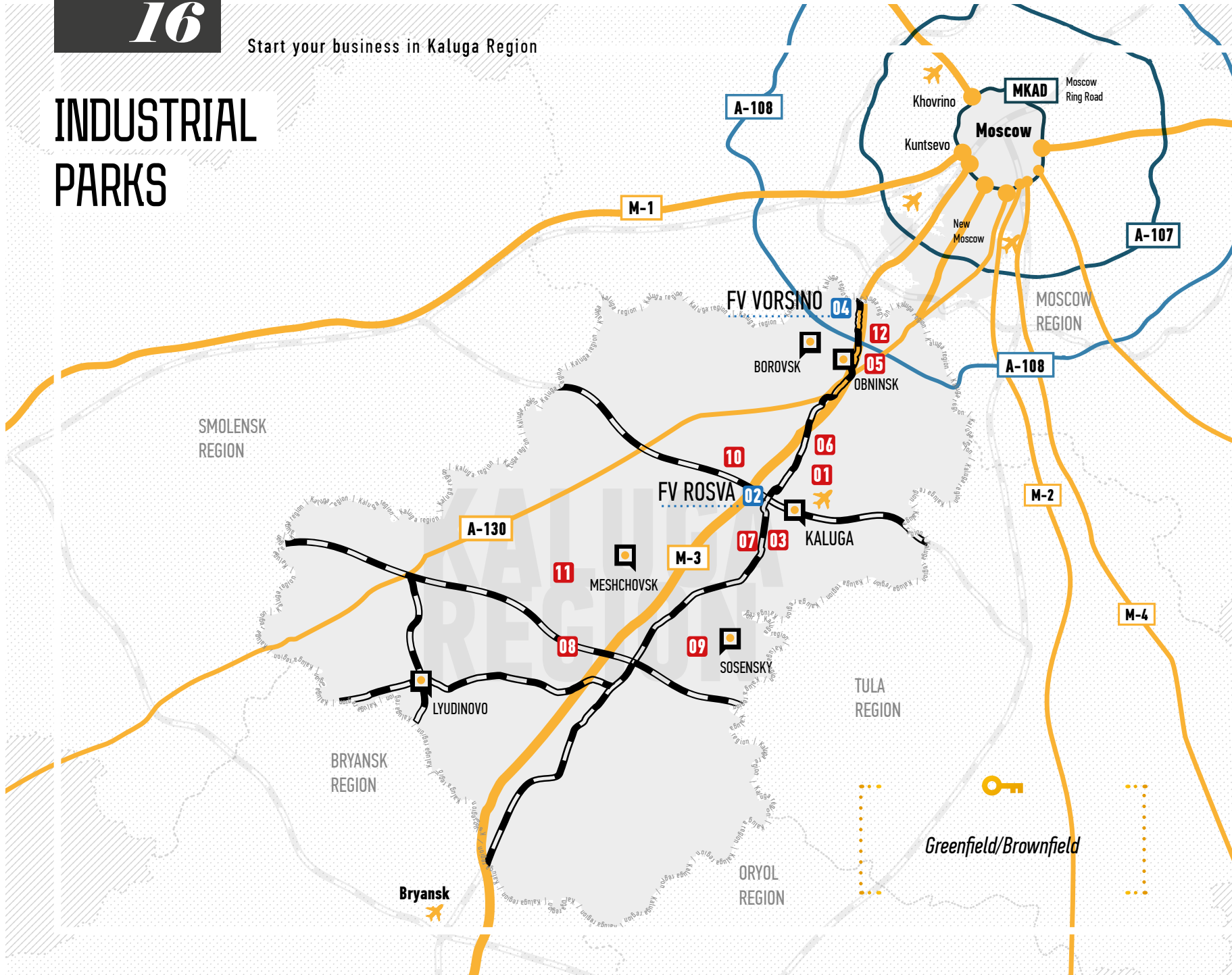
— most progressive IT-projects: City Monitor, Digital Plant, AI Cloud Service, Digital Avatar

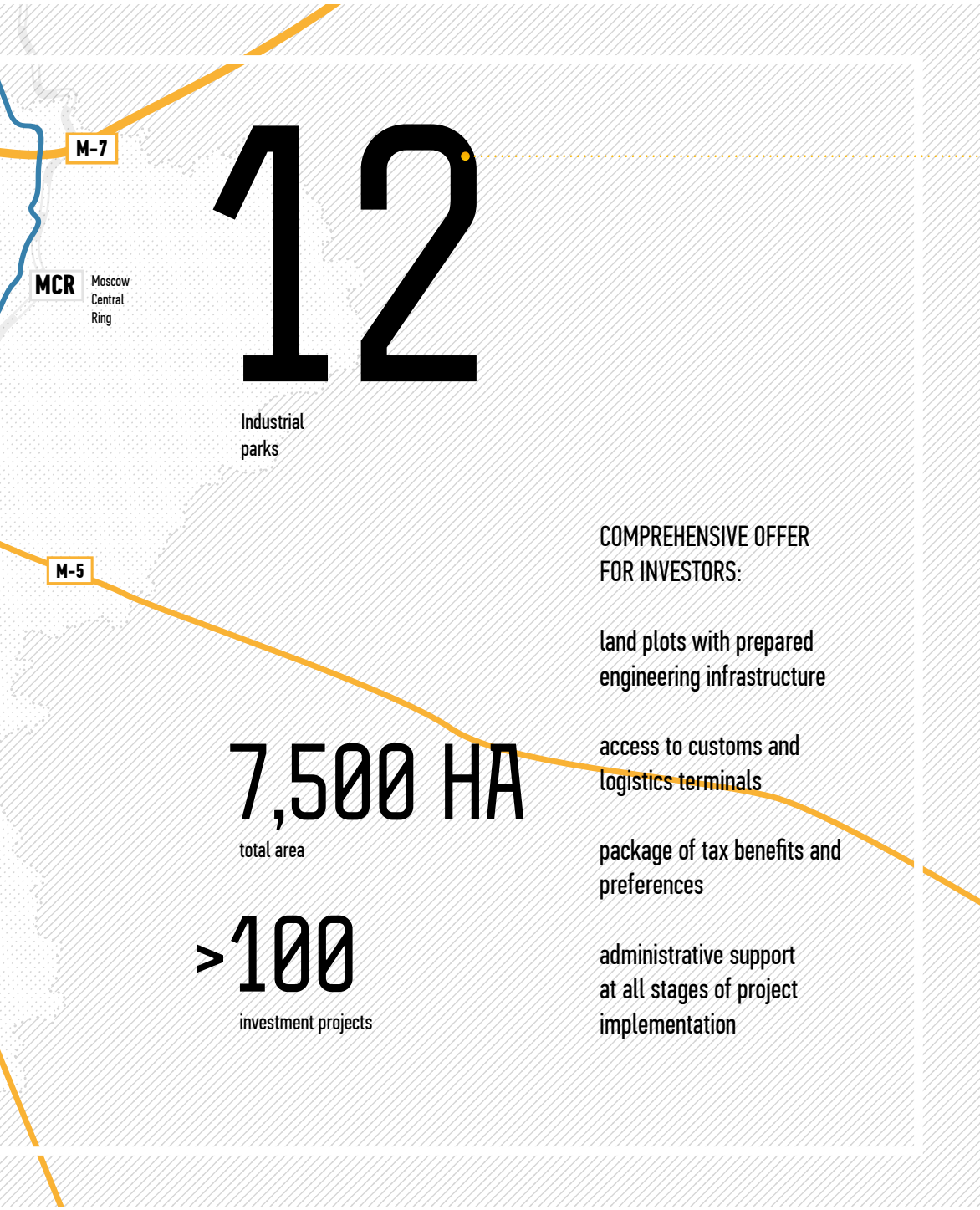
— workwear for industry employees



Start your business in Kaluga Region

INDUSTRIAL PARKS





- 01 Grabtsevo
- 02 Rosva
- 03 Kaluga South
- 04 Vorsino
- 05 Obninsk
- 06 Detchino
- 07 Vorotynsk
- 08 Maklaki
- 09 Sosensky
- 10 Kondrovo
- 11 Meshchovsky Centralit
- 12 K-Agro

18

Start your business in Kaluga Region

PRIORITY DEVELOPMENT AREAS (PDA)

**economic zone with preferential tax conditions, simplified administration and other privileges*

SOSENSKY SINGLE-INDUSTRY TOWN

Status assigned on November 13, 2017

240 KM
to MKAD

90 KM
to Kaluga

22 HA

– area

11,413

– population

ВЭБ | РФ

Корпорация МСП | федеральная корпорация по развитию малого и среднего предпринимательства

РОССИЙСКИЙ ЭКСПОРТНЫЙ ЦЕНТР

ФРП | Фонд Развития Промышленности

Институты развития Калужской области

ADVANTAGES

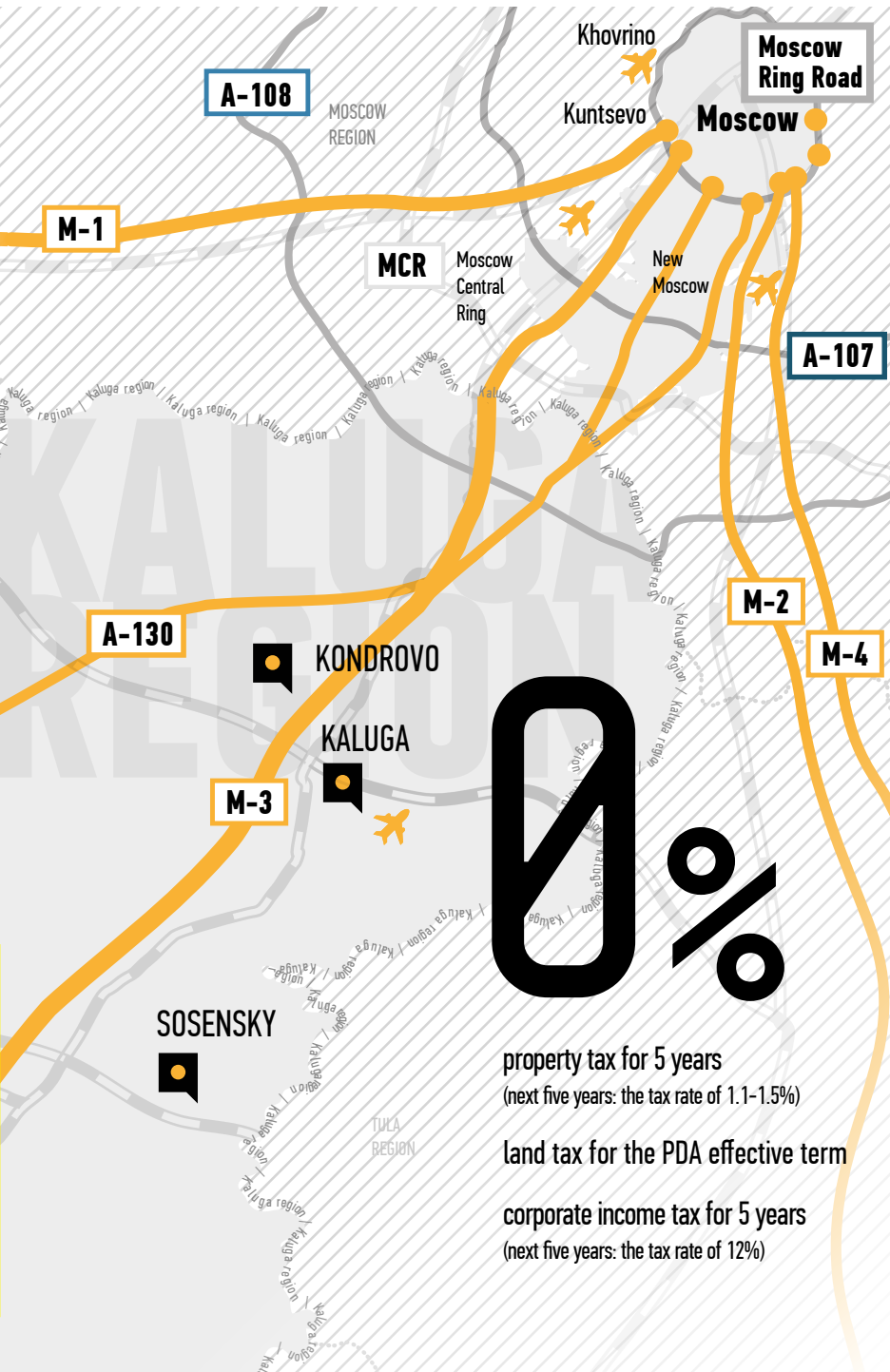
- Highly qualified personnel in radio electronics
- Presence of industrial park
- Eco-friendliness
- Possibility of placement on ready production areas

0%

property tax for 5 years
(next five years: the tax rate of 1.1-1.5%)

land tax for the PDA
life span

corporate income tax for 5 years
(next five years: the tax rate of 12%)



KONDROVO SINGLE-INDUSTRY TOWN

Status assigned on November 21, 2020

31.4 HA

– area

15,734

– population

160 KM

to MKAD

47 KM

to Kaluga

ADVANTAGES

- Diversified industry
- Convenient logistics
- Land plots in the industrial park with prepared infrastructure
- Possibility of placement on ready production areas
- Wide talent pool

20

Start your business in Kaluga Region

SPECIAL ECONOMIC ZONE

KALUGA

of Industrial
and Production Type



- transport tax for 10 years
(on certain types of vehicles)
- customs duties
- land tax for 5 years
- property tax for 10 years
- VAT

0–13.5% – regional share of corporate income tax
(depending on business area)

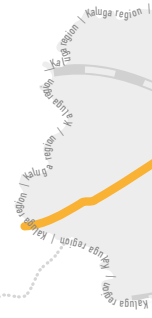
Total area of SEZ

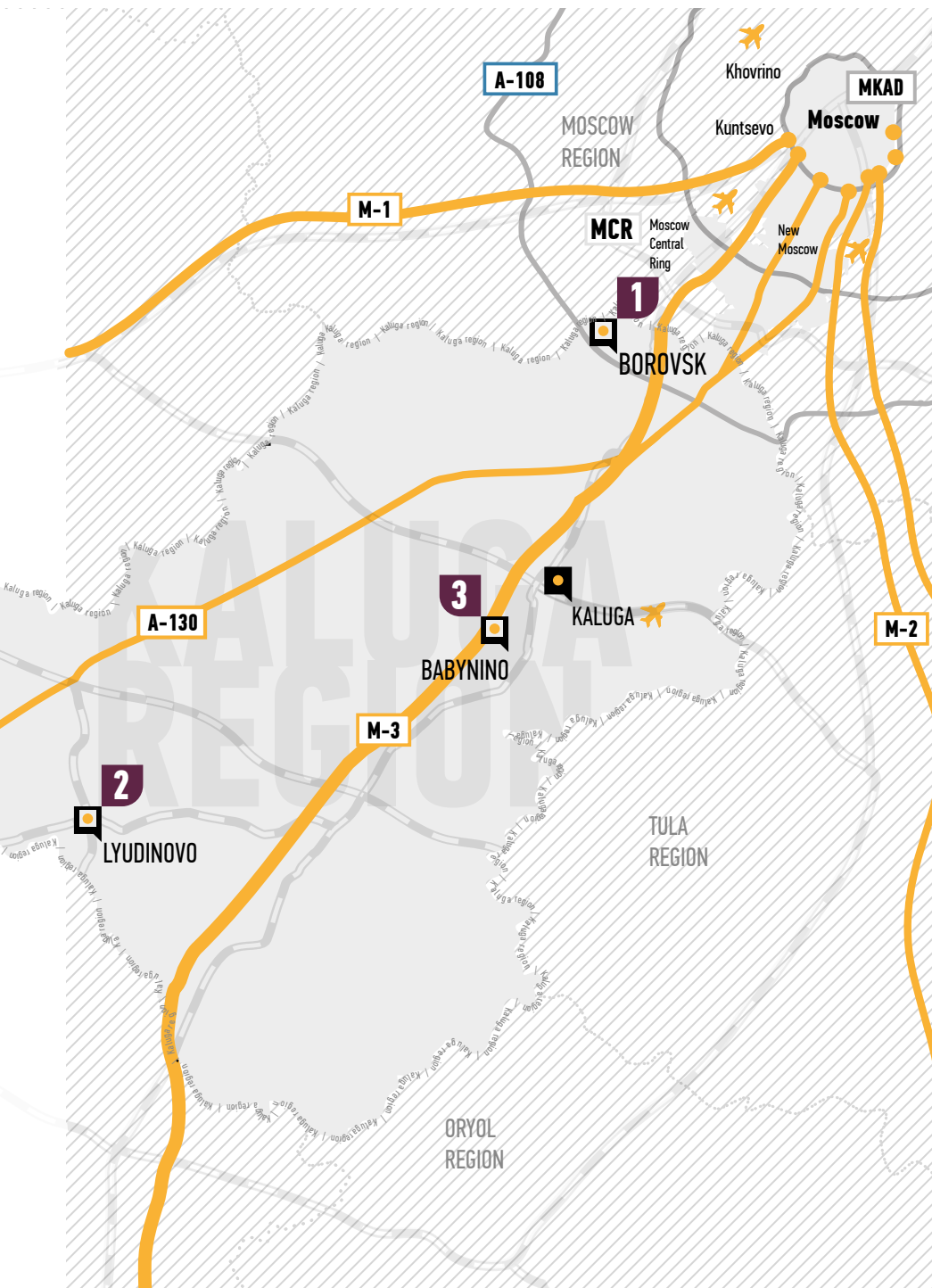
1, 107.8 HA

SMOLENSK
REGION

Cost reduction
up to

30%





BOROVSK SITE

1 S 369.2 HA

Unique logistics location at the border with New Moscow

Access to highly qualified staff

95 KM
to Kaluga

80 KM
Borovsk – MKAD

LYUDINOVO SITE

2 S 625 HA

Ready engineering infrastructure

Provision of land plots adjacent to railway

80 KM
to Bryansk

160 KM
to Kaluga

BABYNINO SITE

3 S 113,5 HA

Possibility for placement of high-tech production facilities

Well-developed logistics – proximity to Freight Village Rosva

20 KM
to Kaluga

100 KM
to Moscow

MAIN TAX BENEFITS FOR INVESTORS IN KALUGA REGION

INCOME TAX

BENEFIT RECIPIENT CATEGORY	MINIMUM VOLUME OF INVESTMENTS	TAX RATE	BENEFITS DURATION
Regional list of investment projects	RUB 100 mln within 3 years	2% (3% till 2030*) – Federal budget 13.5% – Regional budget (up to 2024*) Further, individual tax deduction can be applied	Up to 4 years
Regional Investment Project	RUB 50 mln within 3 years, or RUB 500 mln within 5 years	0% – Federal budget 13.5% – Regional budget	No more than 100% of total amount of capital investments, till 2028
Special Economic Zone (SEZ)	RUB 120 mln (of these, ≤ 2/3 of the investment volume in 3 years)	2% (3% till 2030*) – Federal budget 0 – 13.5% – Regional budget	Till 2062
Priority Development Areas (PDA)	RUB 2.5 mln within the first year	0% – Federal budget 0% – Regional budget 2% (3% till 2030*) – Federal budget 10% – Regional budget	5 years after receipt of the first income Subsequent 5 years
Special Investment Contract (SPIC 1.0)	≥ RUB 750 mln Creation or modernization and (or) development of industrial production	0% – Federal budget 13.5% – Regional budget	Up to 10 years
Special Investment Contract (SPIC 2.0)	No specific required amount, Precondition: development and/or introduction of an advanced technology	0% – Federal budget 13.5% – Regional budget	Less than RUB 50 bln – no more than 15 years, More than RUB 50 bln – no more than 20 years, And no more than 50% of total amount of capital investments

* Inclusive

PROPERTY TAX

BENEFIT RECIPIENT CATEGORY	MINIMUM VOLUME OF INVESTMENTS	TAX RATE	BENEFITS DURATION
Regional list of investment projects, Regional Investment Project, Special Investment Contract (SPIC 1.0, 2.0)	From RUB 100 mln within 3 years	0%	Up to 3 years
Special Economic Zone (SEZ)	RUB 120 mln (of these, ≤ 2/3 of the investment volume in 3 years)	0%	10 years
Priority Development Areas (PDA)	RUB 2.5 mln within the first year	0%	5 years

LAND TAX

Special Economic Zone (SEZ)	RUB 120 mln (of these, ≤ 2/3 of the investment volume in 3 years)	0%	5 years
Priority Development Areas (PDA)	RUB 2.5 mln within the first year	0%	During PDA life span

TRANSPORT TAX

Special Economic Zone (SEZ)	RUB 120 mln (of these, ≤ 2/3 of the investment volume in 3 years)	0% – for trucks and other self-propelled tracked or rubber-tired vehicles, machinery and equipment	10 years
-----------------------------	--	--	----------

24

Start your business in Kaluga Region

PROFESSIONALITET



FIRST IN RUSSIA

TECHNOPARK
OF VOCATIONAL
EDUCATION

8,000 m²
area size

30
laboratories

60
training programs

100%
employment



SPECIALIZED TRAINING CENTERS FOR THE NEEDS OF ECONOMY

01

Innovation Center
of Light Industry

02

Personnel training for pharmaceutical
industry, automobile producers, agro-
industrial and construction complex
companies

03

Technical and educational
base of international level

04

Practice-oriented
training

05

Theory + practice =
mastery



MAJOR HIGHER EDUCATION INSTITUTIONS



Obninsk Institute for Nuclear Power
Engineering – branch of the National
Research Nuclear University MEPhI

- chair of pharmaceuticals and radio-pharmaceutical chemistry
- chair of radionuclide medicine
- unique training programs for specialists in pharmaceutical industry



Kaluga Branch of Bauman
Moscow State Technical University

- training of engineering staff (10 areas and 16 professions)
- 200 modern training and scientific laboratories
- practical training in machine-building, instrument-building and electronics enterprises
- university educational campus



Tsiolkovsky Kaluga State University

- 8 institutes and 2 faculties
- new training profiles: analytical chemistry, pharmaceutical chemistry
- practical training at Russian and foreign plants

ONE-STOP-SHOP CONCEPT

AGENCY FOR REGIONAL DEVELOPMENT OF KALUGA REGION



Searching for and attracting investors, providing support for investment projects (at all stages of their implementation)

AGENCY FOR BUSINESS DEVELOPMENT



State support for small and medium business

AGENCY FOR INNOVATIVE DEVELOPMENT



Development of innovative clusters

KALUGA REGION TOURISM DEVELOPMENT CENTER



Development of hospitality industry

MINISTRY OF ECONOMIC DEVELOPMENT AND INDUSTRY OF KALUGA REGION



www.admoblkaluga.ru/sub/econom/

CENTER OF PUBLIC PRIVATE PARTNERSHIP



Implementation of projects in socially significant areas

KALUGA REGION DEVELOPMENT CORPORATION



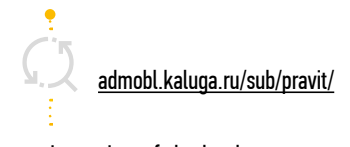
Development of industrial infrastructure

KALUGA SEZ



Development of special economic territories

REPRESENTATIVE OFFICE OF THE KALUGA REGION GOVERNMENT UNDER THE GOVERNMENT OF THE RUSSIAN FEDERATION



Interaction at federal and international level

INVESTMENT PORTAL

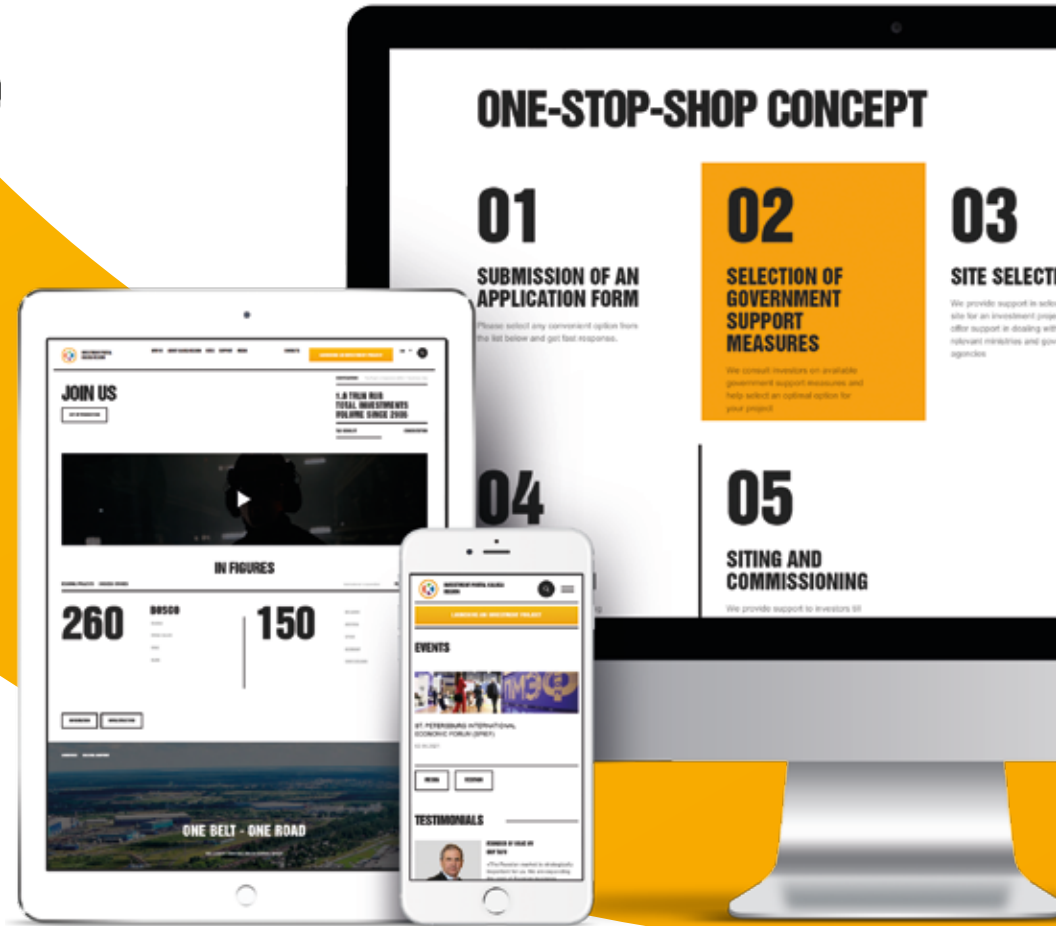
KALUGA REGION | INVESTKALUGA.COM



- Online production placement application
- Selection of the optimal site
- 24/7 project support
- Government support measures
- 8 languages



HORIZON INTERACTIVE AWARDS
winner in the nomination
Government Agency



TOURISM BRANDS OF THE REGION

ETHNOMIR – LARGEST ETHNOGRAPHIC PARK IN RUSSIA

TOP 10

Russian Regions in terms of tourism development rate

>4,000

historical and cultural monuments

130

unique routes

50

museums

OPTINA PUSTYN MONASTERY

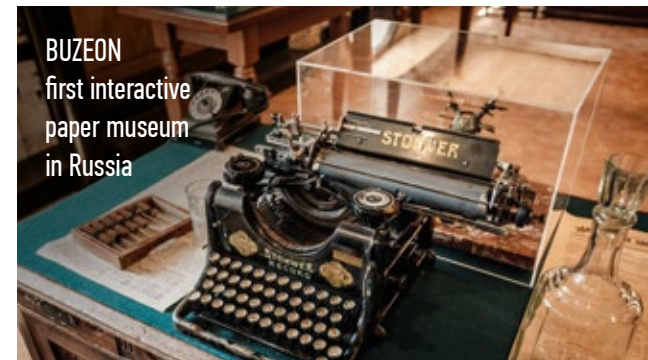
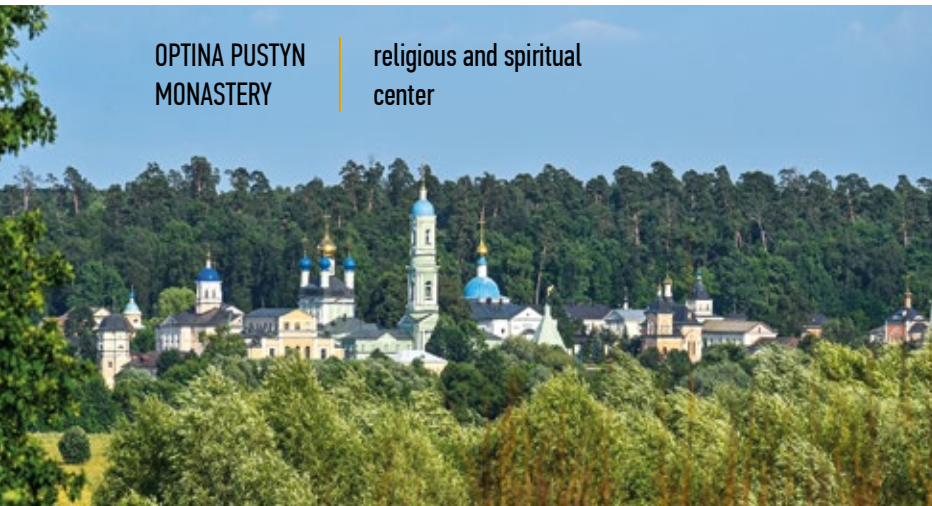
religious and spiritual center

>20

popular festivals

BUZEON

first interactive paper museum in Russia





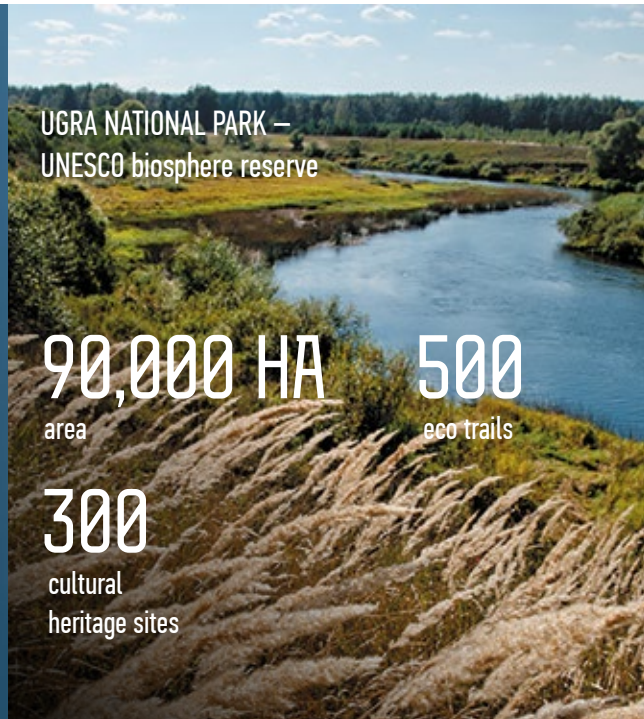
VOROBYI
BIRD PARK

>200

bird species

First bird park
in Russia

Ornithology science
and research center



UGRA NATIONAL PARK —
UNESCO biosphere reserve

90,000 HA
area

500
eco trails

300
cultural
heritage sites



TSIOLKOVSKY STATE
MUSEUM OF THE HISTORY
OF COSMONAUTICS

Russia's largest
collection of space
exhibits



NIKOLA-LENIVETS
ART-PARK

31
objects of land-art

650 HA
— total area

Festivals: Archstoyanie,
New Media Nights



MU-MU,
GARBAGE ART MUSEUM

>200 unique
artwork

30

Start your business in Kaluga Region

HOSPITALITY INFRASTRUCTURE

~200

accommodations: from
5-star hotels to cozy
hostels



Four Points by Sheraton Kaluga has become the best one among 272 hotels of Four Points by Sheraton chain in the world, and the best Marriott hotel in Europe.



FITNESS
CENTERS



Wake Park VOclub
SKI-RIXEN winch

All equipment necessary
for wakeboarding



KWAN SKI
RESORT

SK Royal Hotel
Kaluga



AMBASSADOR KALUGA

«Cuisines of the World»
regular gastronomic
evenings



Hotel
of the Year
Award



Welna Eco Spa Resort Tourist Complex
Eco-complex Yukhnovgrad



First National Award
'Russian Hospitality Awards'
100 best hotels in Russia



INNOVATIVE
CULTURAL CENTER

4,000 M²

of creative space



31



Kaluga Region
Investment Portal

investkaluga.com



Agency for Regional Development of Kaluga Region

41 Dzerzhinskogo St., bld 2, Kaluga, 248001

arrko.ru

Director General
Nikolai ANDREEV
+7 (910) 860-32-79

Head of Investor Relations
Ekaterina GAPONOVA
+7 (915) 892-22-02